



# MEMBERSHIP APPLICATION

Region Name: British Columbia

## I. BASIC INFORMATION

Date Received: \_\_\_\_\_ Induction Date: \_\_\_\_\_

Chapter Name: \_\_\_\_\_

Applicant's Name: \_\_\_\_\_

Business Name: \_\_\_\_\_

Business Address: \_\_\_\_\_

City, \_\_\_\_\_

Prov., \_\_\_\_\_ Postal Code: \_\_\_\_\_

Business Phone: \_\_\_\_\_ Mobile Phone: \_\_\_\_\_

Website: \_\_\_\_\_

Email: \_\_\_\_\_

## II. MEMBERSHIP OPTIONS

**APPLICATION FEE:** \$ 300.00

**PARTICIPATION FEE:** \$ 680.00

**TAX** (applicable to Fed. & Prov. Law) \$ 49.00

**TOTAL ENCLOSED:** \$1029.00

Chapter Meeting fees are separate from BNI membership fees.

**Type of Payment:** Personal Cheque  Company Cheque   
 Credit Card  Cash

Please go to [BNIBC.ca](http://BNIBC.ca) to pay online or make cheque payable to:  
**BC BNI REFERRAL MARKETING INC.**

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**APPLYING FOR:**

Industry: \_\_\_\_\_

Classification: \_\_\_\_\_

Describe Your Product or Service (Be Specific): \_\_\_\_\_

Sponsor's Full Name (Must be a BNI Member): \_\_\_\_\_

**UPON YOUR ACCEPTANCE TO BNI, FEES ARE NON-REFUNDABLE WITHOUT EXCEPTION**

## III. EXPERIENCE & CREDENTIALS

NOTE: You may attach a resume or biography for additional information.

- Experience in Professional Classification (be specific): \_\_\_\_\_
- Length of time in Professional Classification: \_\_\_\_\_
- Education background in Professional Classification or Degrees, current Licenses or Credentials required to perform in Professional Classification (list school/ state and/or business/state): \_\_\_\_\_
- Has your professional license ever been revoked or suspended?  Yes  No If yes, please provide details: \_\_\_\_\_
- Is the Professional Classification under which you are applying for membership your primary occupation?  Yes  No

## IV. STANDARDS & EXPECTATIONS

- Are you able and willing to make the commitment to arrive at the weekly meetings on time and stay through the 90 minutes, attend the Member Success Program and do you agree to abide by the **BNI Member Policies, Guidelines and Code of Ethics**?  Yes  No
- Are you willing and able to send a substitute if you are unable to attend a meeting?  Yes  No
- Are you willing and able to bring referrals and/or visitors to this chapter?  Yes  No
- Have you ever been a member of a BNI chapter?  Yes  No If yes, please provide details: \_\_\_\_\_
- Do you belong to other networking organizations?  Yes  No If yes, please list: \_\_\_\_\_
- Have you ever been convicted of an indictable offense?  Yes  No If yes, please provide details and year: \_\_\_\_\_

## V. TERMS & CERTIFICATIONS

By submitting this Application, you agree to receive communications from or relating to BNI, and further agree that BNI may share your information and any other information and material you provide with other BNI members, affiliates, vendors, and third parties in order to provide you services as a BNI member. **See BNI Connect Privacy Policy for more information.**

**ARBITRATION.** All disputes arising out of or relating to this Agreement or the member's participation in BNI shall be resolved by binding arbitration in accordance with the laws of the Province where the applicant's BNI Chapter is located. The Arbitration shall be subject to the Rules of the Canadian Arbitration Association. The clause encompasses any and all disputes involving BNI, its franchisee, and their officers, directors, employees, agents and representatives, as well as members, provided that the disputes pertain to membership or participation in BNI.

**LIMITATIONS OF LIABILITY.** Notwithstanding any other provision of this Agreement, any liability to you involving BNI, its franchisee, and their officers, directors, employees, agents and representatives for any cause whatsoever arising out of or related to this Agreement and/or membership or participation in BNI, and regardless of the form of the action, will at all times be limited to the amount of the annual membership fee paid by you for membership in BNI. Except in Jurisdictions where such provisions are restricted, in no event will there be any liability to you or any third person for any indirect, consequential, exemplary, incidental, special or punitive damages. No actions hereunder may be commenced unless brought within one (1) year of accrual.

**TERM.** All term fees are measured from the application date. Applications dated between the 1st and the 15th of the month shall begin their term on the 1st of the month. Applications dated after the 15th of the month shall begin their term on the 1st of the following month. Terms run one (1) year from the date the term begins.

**CERTIFICATION.** I hereby declare and certify that all statements contained in this application and any accompanying documents are true and correct, and that any misrepresentation or false statement may be grounds for rejecting my application or, if discovered after my application has been accepted, subject me to immediate termination at franchisee's or BNI's discretion without any reimbursement. I further understand that my membership is conditional and I agree, accept and will abide by all the terms and conditions set forth herein and those contained within the **BNI Member Policies, Guidelines and Code of Ethics**, all of which I have had the opportunity to review upon request or received upon induction. I acknowledge that breach of these terms, conditions, and policies shall be grounds to terminate my membership. I understand and agree that **UPON ACCEPTANCE, FEES ARE NON-REFUNDABLE WITHOUT EXCEPTION.**

APPLICANT'S SIGNATURE \_\_\_\_\_

DATE \_\_\_\_\_

PRINT NAME CLEARLY \_\_\_\_\_

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## VI. BNI CODE OF ETHICS

Upon acceptance to BNI, I agree to abide by the following Code of Ethics during the tenure of my participation in the organization.

1. I will provide the quality of services at the price that I have quoted.
2. I will be truthful with the members and their referrals.
3. I will build goodwill and trust among members and their referrals.
4. I will take responsibility for following up on the referrals I receive.
5. I will display a positive and supportive attitude.
6. I will live up to the ethical standards of my profession.

Professional standards outlined in a formal code of conduct for any profession supersede the above standards.

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## VII. APPLICATION PROCESS

1. Prospective members must have a sponsor. Prospective members must complete this application and submit it to the Membership Committee for review.
  2. The Membership Committee will review your application, interview you, and inform you of your acceptance or non-acceptance.
  3. The Membership Committee notifies the President.
  4. The President announces new members at chapter meeting following acceptance by the Membership Committee and receipt of payment.
  5. Upon acceptance, you are required to attend the BNI Member Success Program.
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## VIII. MEMBER POLICIES

1. Only **one person from each professional classification** is permitted to join a chapter of BNI®. Membership Committees of each chapter have final authority related to classification conflicts.
  2. Members must represent their **primary occupation**, not a part-time business.
  3. The weekly meetings last for 90 minutes. Members need to arrive on time and stay for the entire meeting.
  4. An individual member cannot be in a second BNI Chapter nor in any other group that allows only one person per profession and whose primary purpose is to pass referrals to one another, because it substantially reduces their commitment to the chapter members. **Membership Committees must enforce this policy.**
  5. **Attendance is critical to the group.** If a member cannot attend, they may send a substitute (not a member of your chapter) to the meeting. This will not count as an absence. A member is allowed three absences within a rolling six-month period. More than this and the member's classification is subject to being opened by the chapter's Membership Committee.
  6. Members are required to bring bona-fide referrals and/or visitors to their chapter of BNI®. Chapters may establish a minimum number of referrals and/or visitors that is acceptable to maintain membership.
  7. Visitors may attend chapter meetings up to two times.
  8. Speakers must bring a door prize. Only members bringing a visitor or a referral are eligible for the door prize.
  9. **There are no leaves of absence except for medical leaves.** A member may take up to eight weeks' medical leave with the Membership Committee's prior approval **if fees are pre-paid** for that period of time and they attempt to have someone "fill in" during their leave.
  10. It is the member's responsibility to file a concern with the Membership Committee of their chapter if a visitor "who submits an application in any way conflicts with their classification." This should be done **before** the visitor is approved for membership. If there are no complaints, the Membership Committee will assume their consent.
  11. Members who wish to change their classification must submit a new membership application and get approval from the Membership Committee for that classification change.
  12. In case of problems with a member, Membership Committees may, at their sole discretion, put a member on probation relating to the member's business practices or commitment to the chapter.
  13. A member's classification may be opened for failure to comply with the policies and/or the code of ethics of BNI®. Membership Committees of any chapter may open classifications. In the absence of a Membership Committee, the Leadership Team may fulfill that responsibility.
  14. If the Leadership Team fulfills all responsibilities throughout their term, they will receive as consideration an exemption of dues during their tenure as a Leadership Team Member. The Leadership Team must agree to the terms outlined in the Leadership Team Agreement in order to hold a position and must go through training before participating.
  15. In the absence of a Membership Committee, the Leadership Team may act as an ad hoc Membership Committee until one is established.
  16. All BNI® membership lists are for the purpose of 'giving' referrals and not for soliciting (via e-mail, direct mail or other means) BNI® Members or Director Consultants without their prior approval.
  17. All new members must attend Member Success Program in their region within their first 60 days of their induction. Only after attending the Member Success Program may the new member be added to the speaker rotation for the chapter. Any new members not attending the Member Success Program within the first 60 days after being inducted into the chapter will be subject to having their classification opened by the Membership Committee.
  18. Policies are subject to change. All proposed policy changes need to be reviewed first by the Board of Advisors.
  19. Other than normal BNI® printed materials, members may not use the BNI® Intellectual Property (e.g. logos, trademarks, names, slogans, copyrighted materials, etc.) to manufacture, distribute, sell, market, or promote any product or service, or otherwise use the BNI Intellectual Property without obtaining the prior written consent of BNI® Global or the appropriate National Office. Members must agree to abide by the BNI® Branding Standards for any permitted use.
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## IX. BUSINESS REFERENCES

1. Name: \_\_\_\_\_ Position: \_\_\_\_\_  
Business: \_\_\_\_\_ Phone: \_\_\_\_\_  
Email: \_\_\_\_\_ Business Relationship: \_\_\_\_\_
  2. Name: \_\_\_\_\_ Position: \_\_\_\_\_  
Business: \_\_\_\_\_ Phone: \_\_\_\_\_  
Email: \_\_\_\_\_ Business Relationship: \_\_\_\_\_
  3. Name: \_\_\_\_\_ Position: \_\_\_\_\_  
Business: \_\_\_\_\_ Phone: \_\_\_\_\_  
Email: \_\_\_\_\_ Business Relationship: \_\_\_\_\_
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## X. MEMBERSHIP COMMITTEE USE ONLY

Verified information and references?  Yes  No

Date Approved/Declined: \_\_\_\_\_ Vice President's Signature: \_\_\_\_\_

Date Applicant Notified: \_\_\_\_\_ VP Print Name: \_\_\_\_\_

Notification to President:  Accept  Decline